

Help shape the future

# Athletics Victoria Consultation Session

Friday 25<sup>th</sup> May 7.00pm

#### **AV Consultation Session**

#### Welcome

- Welcome to Country
- Welcome to everyone for attending and via
- Housekeeping
  - Emergency Exits directly to Palm Lawns or through the main entrance
  - Bathrooms located outside of the Cathy Freeman



#### **Season 17/18**

## 3469 athletes 446 officials 1478 coaches 56 clubs 117 rec runners

6022 members



#### **AV Membership from last year**

Competing	17/18	16/17	Net position
Open	2153	2223	
Junior	1764	1896	
Dual	452	370	
	4369	4489	-120 (2%)



#### **AV Membership trends**

	12/13	13/14	14/15	15/16	16/17	17/18
MS	4697	4642	4530	4694	4489	4369
		-55	-112	164	-205	-120

#### **AV Club trends**

	12/13	13/14	14/15	15/16	16/17	17/18
Clubs	63	62	61	60	58	56



#### **Athletics Victoria Discussion Paper**

The Committee has developed this Discussion Paper to engage our key stakeholders in shaping the future strategy for our sport. (designed to provoke a conversation)

The Paper outlines some of the key challenges our sport faces including:

- Challenges attracting new membership who is responsible? AV/Clubs
- Decline in government funding
- Aging population of officials
- Changing expectations of athletes, coaches, clubs and officials
- Increased appetite for innovation



#### **Options for Consideration and Consultation**

The Paper outlines 4 options for consideration:

- 1. Prioritise traditional offering and model *go back in time*
- Continue to enhance digital and product offering into existing Club/membership model – venture into new channels to membership and provide support to Clubs
- 3. Modest rationalisation of existing Club/membership model to adapt to market trends and attract new members *less Clubs with more people and new channels to market for membership, and provide support to Clubs*
- 4. Significant rationalisation of existing Club/membership model down to a small number of 'Super Clubs" that have sufficient scale to be professionally run and digitally integrated with modernised AV offering



#### 14 Questions

Experience Club and AV Responsibilities Club and AV Growth Club and AV

Including open commentary



#### **AV Survey pre results**

AV Survey 5430

Today 1227 (22%)

- 828 Athletes
- 330 Coaches
- 189 Officials
- 200 Club Administrators
- 344 Parents

  - 20 29 184
  - 30 39 130
  - 40 49 278
  - 50 59 294
  - 60+ 157

- Other 82
- GHAC 80
- BOX 63
- DIV 55
- ESS 45

- CHIL 23
- GEEL 22
- TRAR 19
- BEND HAR 18
- EUREKA 16



What is the role and responsibility of AV?

Deliver Competitions	93%
Recruit and retain Officials/Coaches	67.8%
Educate Officials & Coaches	73%
Provide a positive and inclusive	
social experience	68%
Recruit new members & retain	56%



What is the role and responsibility of AV?

Deliver Competitions	27%
Recruit and retain Officials/Coaches	46%
Educate Officials & Coaches	25%
Provide a positive and inclusive	
social experience	91%
Recruit new members & retain	87%



How likely would you be to recommend the sport to others?

8.38/10

How likely would you be to recommend your Club to others?

8.61



What do you like about your athletics experience? Score out of 10

Training with friends	5.02
Representing my club	4.97
Competing for my Club as part of a team	4.91
Pathway to State/ National/ International competition	3.66
The social activities at my Club	3.44
Competing for my Club to win the Shield Pennant in Summer	3.29
Competing for my Club to win XCR	2.95



Membership growth is important for the viability of the sport. Which pathway into AV do you think is most likely to attract new members in future?

Athletics Victoria events and offerings presented directly to the broader community via digital platforms.	42.16%
Partnering with clubs to ensure a consistent minimum standard of athlete experience.	47.05%
Smaller number of larger clubs which can self manage growth, run events etc.	10.79%



Q13 What is the one change at AV which will help deliver growth in the sport?

Park Run Media Coverage Coaches Winter Little Aths Abilities

Schools Comp Promotion Social Media

Clubs Registration Competition Affordable

Wider Wider Events Growth

Cost Price Fees Awareness Advertising Value for Money

Cheaper Better Marketing Publicity



Q14 What is the one change at the Club level which will help deliver growth in the sport?

New Members Unsure Facilities Parents Fees Marketing
Inclusive Volunteers Community Engagement
Events Membership Athletes Communication
Club Fun Coaches Growth Social Track
Competition Think Advertising Funding Little Aths
Team



Survey open till

31<sup>st</sup> May

- AV Committee will use the information to formulate the framework and the strategy
- Results published on AV website
- Strategy delivered at the AGM 25<sup>th</sup> July 2018 and published online and provided to all members



### **Group Breakout Session**

