

	Budget 2017/2016	Actual 2016 \$	Actual 2015 \$
<b>REVENUE</b>			
Athlete Registrations	417,423	618,492	564,084
Club Affiliation/Claims/Transfers	33,455	28,159	28,455
Investment Interest	6,000	9,639	16,053
Management/Administration Fees		475	45
Athletics Australia - Development Grant	45,000	86,147	73,775
Distribution from Athletic Trust of Victoria	74,000	30,000	80,000
Merchandising	100,000	83,626	112,690
Sponsorship/Grants/Disbursements	52,000	43,739	49,867
Sundry	5,000	25,785	7,553
VAL/Office/function room	81,172	80,145	84,174
SUB TOTAL	<u>814,049</u>	<u>1,006,207</u>	<u>1,016,696</u>
<b>DEVELOPMENT ACTIVITIES</b>			
Government Grants	50,000	42,500	49,950
Vic Health Grant		23,000	144,518
Schools Competitions		8,345	6,300
Officials/Coaches	155,000	154,965	149,127
General Development	12,500	14,256	5,478
SUB TOTAL	<u>217,500</u>	<u>243,066</u>	<u>355,373</u>
<b>COMPETITION ACTIVITIES</b>			
Winter Events	238,625	173,713	151,435
Summer Events	332,262	23,388	20,141
Championships	140,000	135,205	131,053
Schools Events	124,260	111,310	103,639
State Teams	268,227	83,637	183,446
Special Meets	30,000	72,356	21,642
SUB TOTAL	<u>1,133,373</u>	<u>599,609</u>	<u>611,356</u>
GROSS REVENUE	<u>2,164,922</u>	<u>1,848,882</u>	<u>1,983,425</u>
TOTAL COST OF SALES	70,000	69,747	89,344
NETT REVENUE	<u><u>2,094,922</u></u>	<u><u>1,779,134</u></u>	<u><u>1,894,081</u></u>

	2017	2016	2015
	\$	\$	\$
<b>EXPENDITURE</b>			
<b>ADMINISTRATION</b>			
Affiliation Expenses	850	815	554
Audit fees	5,750	5,750	6,250
Awards & Gifts	2,500	3,611	473
Bank/Government/IMG charges	28,500	28,033	26,001
Board expenses	933	577	3,709
Committee Expenses	667	2,118	804
Computer Expenses	7,500	11,303	7,929
Depreciation	77,500	76,237	112,809
Function Centre/office	1,000	868	832
Insurances	33,780	32,541	33,974
Legal Expenses		0	0
Maintenance - Equipment & Furniture	7,000	6,336	7,900
Marketing/Sponsorship	33,000	33,742	18,182
Meetings	3,500	3,777	4,547
Office Establishment		0	0
Office Rent	74,000	72,161	72,095
Payroll/Fringe Benefits Tax	18,000	17,233	16,047
Photocopier and Fax Expenses	7,750	7,567	8,703
Postage	1,250	1,202	2,423
Printing & Stationery	8,500	8,829	9,919
Salaries	815,824	795,688	760,669
Staff - Consulting	36,000	81,603	101,428
Staff - Recruitment	1,000	3,133	3,750
Staff/Office Amenities	3,500	3,402	1,911
Staff Training	1,000	723	3,270
Sundry	11,966	13,290	9,590
Superannuation	76,553	75,954	71,397
Telephone	6,500	6,573	6,805
Travel	9,500	6,030	7,722
<b>TOTAL ADMINISTRATION</b>	<u>1,273,823</u>	<u>1,299,096</u>	<u>1,299,693</u>
<b>DEVELOPMENT ACTIVITIES</b>			
Government Grants	40,000		
Vic Health Grant		3,382	24,893
Schools Competitions		3,958	4,249
Officials/Coaches	167,500	108,382	94,914
General Development	50,500	32,218	51,234
<b>SUB TOTAL</b>	<u>258,000</u>	<u>147,940</u>	<u>175,290</u>
<b>COMPETITION ACTIVITIES</b>			
Winter Events	75,750	92,039	64,312
Summer Events	100,000	83,832	108,364
Championships	75,000	80,928	68,798
Schools Events	45,450	40,073	43,912
State Teams	257,900	61,860	164,486
Special Meets	15,000	68,632	43,344
	<u>569,100</u>	<u>427,364</u>	<u>493,216</u>
<b>Total Expenses</b>	<u>2,100,923</u>	<u>1,874,400</u>	<u>1,968,199</u>
<b>Net Profit/Loss</b>	-6,002	-95,265	-74,118